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Online Portfolio

EDUCATION/ TRAININGS

Sandbox VA

Amazon Account Management
Completed in 2023

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Certificate in Amazon Account Management
Completed in 2022

Nueva Vizcaya State University

Bachelor of Secondary Education Completed in 2002

TOP ONLINE SKILLS

- · Customer Service
- Virtual Assistance
- E-commerce
- Amazon (Product Research, Supplier Sourcing, Keyword Research, Listing Creation, Amazon Copywriting, Amazon Sponsored Ads, Customer Service, Inventory Management)
- Sales Support
- Email

Remedios Lucas

Customer Service Representative

PROFILE

More than eight years of solid experience providing seamless customer service experience to ensure loyalty and retention of customers

WORK EXPERIENCE

SANDBOX VA | Amazon Account Specialist | Internship July 2023 - Oct 2023

- Brand Management, Listing Creation & Management, Inventory Management
- Inventory Forecasting, FBA Shipping Management, Returns Management
- Account Health Management, Fixing Listing Issues, Case Log Management
- A+ Content Management, Customer Feedback, Reimbursement and Disputes
- Performance Notifications, Resolving Issues Like Suppressed Listing, Stranded Inventory, and more.

ORCA| Ecommerce CSR

Jan 2023-June 2023

- Did chat support, email support, sms, and phone support.
- •Managed and responded to customer chats and emails promptly and professionally
- Engaged with and responded to comments and messages on our social media channels
- Handled inquiries and complaints and ensuring timely resolution
- Managed and coordinated ongoing orders with our fulfillment warehouse
- \bullet Order fulfillment via chat, email, SMS, or phone using our control panel
- \bullet Processed and managed returns, refunds, and warranty claims.
- Coordinated with third-party logistics regarding shipments.
- Created listings and bundles for the website as well as for other social media platforms

SHOPEE | Ecommerce Specialist/CSR Feb 2022- Nov 2022

- Product Launch
- Listing Creation
- Troubleshooting of Listing and Images
- Uploading Images in the Seller dashboard
- Maintain Account Health and store performance
- Creating, managing and analysing campaign adsManaged and responded to customer chats and emails promptly and professionally
- Managed and coordinated ongoing orders with our fulfillment warehouse
- Processed and managed returns, refunds, and warranty claims.
- Coordinated with third-party logistics regarding shipments.

SOFTWARES / PROGRAMS

- Internet Communications Skype, Zoom, Google Hangouts, Viber, WhatsApp
- Social Media Facebook, Twitter, Google+, Pinterest, Instagram
- Project Management Tools Helium 10, Jungle Scout, Google Docs, Facebook Workplace, Unicorn Smasher, MBS Retriever, AMZ Suggestion Expander, Slack, Discord
- Virtual Assistance MS Office (Excel, Word, PowerPoint), Gmail (Email, Docs, Reader, Calendar)
- Strikingly- for simple designs
- Canva for simple designs
- Chatgpt

REFERENCES

Nardo Estabillo

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Abbie Patterson

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AMAZONATION | Amazon VA Trainee May 2021-Jan 2022

- Product Research
- Supplier Sourcing
- Keyword Research
- Product Listing
- Creating, Managing and Analyzing campaign Ads (PPC)
- Inventory Management
- Customer Service

ETIHAD AIRWAYS | Customer Service

Representative

June 2014 - May 2020

- Provide first call resolution for all guest enquiries and OBE
- Comply with set standards of customer service for inbound calls across all markets in order to ensure customer confidence, satisfaction and loyalty.
- Achieve individual revenue and customer service targets to support delivery of team/departmental targets
- Promote the products and services of Etihad
- Support other departmental functions as required

SERCO | Customer Service Representative July 2011 - Dec 2013

- Monitored and maintained station operational status and ensured the safety and comfort of passenger movement within the station premises;
- Provided ticket sales, train services information and responded to passenger enquiries.
- Handled cash collections from Automatic Vending Machine
- Meet and greet customers and provided a highly visible and proactive level of customer service.
- When dealing with customers of the Dubai Metro, ensured that matters were handled tactfully and sensitively as appropriate and strictly followed the guidelines, procedures and instructions of the organization.
- Followed safe working procedures personally and wear appropriate protective gears as required and looked out for the safety of others.